

OUTLINE

# GRANT WRITING WORKSHOP

FOR  
ERASMUS+ FRAME PARTICIPANTS  
4 & 6 OCTOBER 2022  
[UPDATED]

Instructor  
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This workshop aims to demystify the proposal and grant writing process and to provide a framework for grant writing success and improving one's odds of securing adequate funding. By the end of the workshop, participants will be better equipped to identify sources of funding, to determine if a particular source of funding is appropriate, to navigate the application and submission processes, and to communicate more effectively with a donor agency whether funded or not.

The primary topics and preliminary schedule are as follows:

## 4 OCTOBER 2022:

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### 10.00–12.15: The Basics

- Introductions
- Getting started: finding funding
  - Types of donors / funding agencies
  - Types of grants
  - Practical considerations: eligibility & timelines
  - Why proposals fail
  - Funding Hit List

### 13.30–15.45: Drafting Proposals & Plans

- Formulating your research
  - Aims & objectives
  - Questions & hypotheses
- The Generic Template
  - The Four Propositions
  - Sections of a Generic Plan
    - Getting Your Foot in the Door
    - We Have a Problem
    - This Project is the Solution
- Application building blocks
  - Approaching application writing
- Project Timelines

6 October 2022:

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### 10.00–12.15: Writing & Targeting Applications Wisely

- Revisiting the Four Propositions & Generic Template
- Outputs vs Outcomes
  
- Planning your applications
  - Where to focus your time
  - How to work alone & with others
  
- Targeted grant writing
  - How to target more appropriately

### 13.30–15.45: Writing for Reviewers

- Understanding the review process
  - How applications are reviewed
  - Writing for reviews
  
- CVs & Defending Your Corner (the Competence Proposition)
  - What to include
  - How to demonstrate your skills
  
- Examining a real-world application's components
  - Application template
  - CVs